



ALEXANDRO GIORGIANNI

IT SOLUTION ARCHITECT / AWS INSTRUCTOR

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Italy · Born 07 April 1990

ABOUT ME

IT Solution Architect with a hands-on background across infrastructure, Linux and Cloud Computing. I work directly with customers to understand their needs, design architectures, evaluate different approaches and guide technical teams toward the right solution — taking ownership of technology decisions while staying close to the technical details.

WHAT I BRING

CLOUD ARCHITECTURE

Designing scalable cloud solutions for enterprise environments.

INFRASTRUCTURE AS CODE

Turning infrastructure into repeatable, reliable systems.

TECHNICAL LEADERSHIP

Turning technical direction into team execution.

TECHNOLOGY STRATEGY

Owning decisions across business and technology.

Problem Solving · Decision Making · Customer Relationship · Solution Design · Architectural Thinking · Team Coordination · Knowledge Sharing

EXPERIENCE

OVERDATA SAGL

2024 – Present

AWS Solution Architect

Chiasso, Switzerland

Leading Solution Architecture activities in complex enterprise environments, combining customer requirements, technical teams and technology strategy.

- Technical leadership and coordination of teams of approximately 10–15 people.
- Direct relationship with customers and stakeholders, covering requirements, priorities, project scope and budget considerations.
- Ownership of architecture and solution design, evaluating different approaches and defining the recommended technical direction.
- Responsibility for key technology decisions, aligning business requirements, technical constraints and implementation teams.

TECHNOGYM

2022 – 2024

AWS Solution Architect / Cloud Engineer

Milan, Lombardy, Italy

Cloud Architecture role focused on AWS solutions, technology evaluation and ownership of technical choices within an enterprise environment.

- Evaluation and selection of Cloud technologies and solutions according to technical and business requirements.
- Ownership of key technical and architectural decisions within the assigned areas.
- Collaboration with stakeholders and technical teams to define solutions, priorities and implementation approaches.
- Coordination of technical activities from solution evaluation through implementation.

CLARANET SWITZERLAND

2021 – 2022

AWS Solution Architect · AWS AUTHORIZED INSTRUCTOR

Lugano, Canton Ticino, Switzerland

Designing AWS Cloud solutions for customers while combining architecture, technical consulting and knowledge sharing.

- Design and evaluation of AWS Cloud architectures based on customer requirements.
- Technical ownership of proposed Cloud solutions and architectural choices.
- Direct customer interaction during solution definition and technical discussions.
- AWS Authorized Instructor, delivering technical training and making complex Cloud concepts understandable to different audiences.

FASTWEB

2020 – 2021

Technical Team Leader of ICT Engineering

Milan, Lombardy, Italy

Technical leadership role combining solution analysis, team coordination and supervision of internal and customer projects.

- Analysis of user and business requirements to identify suitable technical solutions.
- Leadership, training and coordination of technical personnel.
- Delegation and prioritization of team activities.
- Supervision of internal and customer-facing technical projects, supporting the team in solving complex problems.

CUTAWAY

2016 – 2020

SysOps / SysAdmin → Technical Team Leader

Milan, Lombardy, Italy

Progressed from hands-on infrastructure and Cloud operations to leading a team of 5 engineers, while maintaining technical ownership of critical customer environments and Cloud solutions.

- Leadership and coordination of a team of 5 engineers.
- Engineering and management of Linux, virtualized and Cloud environments.
- Technical responsibility for customer infrastructures and mission-critical projects.
- AWS infrastructure, automation and troubleshooting across complex environments.

INTESA SANPAOLO

2014 – 2016

System Administrator

Milan, Lombardy, Italy

Systems administration in mission-critical financial environments, working across Linux/Unix, virtualization, automation and enterprise infrastructure.

- Management of critical enterprise infrastructure and financial systems.
- Linux/Unix administration, virtualization and automation.
- Technical troubleshooting and infrastructure operations in high-availability environments.

JNET 2000 S.R.L.

2012 – 2014

System & Network Administrator

Rome, Lazio, Italy

Systems and network administration across customer infrastructures, virtual and physical environments.

Linux · VMware / KVM · Networking · Infrastructure Operations · Troubleshooting

TECH STACK

Cloud & Platforms	AWS · Cloud Computing · Docker · Kubernetes · Amazon ECS · Amazon EKS · OpenStack
Infrastructure & Automation	Terraform · Ansible · Virtualization · VMware
Systems	Linux · Red Hat · Unix · AIX · Windows Server

EDUCATION & TRAINING

ELIS.ORG Vocational Training · Rome, Lazio, Italy

2012 – 2013

Cisco CCNA · Sun Solaris · Linux LPIC-1 · Communication · Project Management · Time Management

CERTIFICATIONS

AWS SOLUTION ARCHITECT PROFESSIONAL

Amazon Web Services (AWS)

AWS SOLUTION ARCHITECT ASSOCIATE

Amazon Web Services (AWS)

AUTHORIZED INSTRUCTOR

Amazon Web Services (AWS)

RHCSA

Red Hat

AWS ADVANCED NETWORKING

Amazon Web Services (AWS)

CHAMPION — AUTHORIZED INSTRUCTOR

Amazon Web Services (AWS)

RHCE

Red Hat

CISCO CCNA EXPLORATION

Cisco

BEYOND WORK

Spartan Race / OCR · Building Web Apps · Smart Home & IoT